

Develop specific measurable actions





SPECIFIC

Keep goals clear, concise and simple. It must be clear what you are going to do and who is doing it.





MEASURABLE

Define action plans to measure. It must be clear when the action's goal is achieved.





The action and its goal must be reachable. Keep goals incremental.





The goal matters and solves a problem. Match goals to needs and ambitions.



TEMPLATE

In order to <reach a goal>(A, R) we will <do an action>(S) before <a point in time>(T). We know that we were successful when <measure a result> (M).

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